SUMMER PLACEMENT BROCHURE MBA 2019-21



INDIAN INSTITUTE OF MANAGEMENT JAMMU



MANAGEMENT IS DOING THINGS RIGHT; LEADERSHIP IS DOING THE RIGHT THINGS."

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MESSAGE FROM THE DIRECTOR

I feel immense pleasure in introducing to you the bright, young, and ambitious students of the two-year full-time residential Master of Business Administration (MBA) 2019-2021 program at the Indian Institute of Management Jammu.

We have set our motto as "It is the Knowledge that Liberates" and accordingly we strive to provide our students an environment filled with academic rigor and experience so that they emerge as great leaders, prepared to effectively tackle the challenges of the business world. Our students go through a rigorous admission procedure, and the curriculum puts them through situations that bring out the best in them.

Our vision is to become one of the top business schools in the country in the coming years and we have been constantly working towards fulfilling this mission. The Institute's academically conducive campus gives students the opportunity to learn the best-in-class management practices through not just classroom training, but also through interaction with renowned industry experts who grace our campus throughout the year.

A look at the profiles of the current batch will show that we have a good mix of both experienced and fresh minds from very diverse backgrounds. I strongly believe that our students would be a great asset to all the organizations visiting the campus, and I wholeheartedly endorse their capability in delivering the results as per the expectations. We look forward to establishing a deeper, stronger and mutually beneficial relationship with your esteemed organization.

Prof. B. S. Sahay *Director* IIM Jammu

MESSAGE FROM THE CHAIRPERSON (PLACEMENTS)

Indian Institute of Management Jammu was established in 2016 by the Ministry of Human Resource Development. Our vision is to develop leaders and entrepreneurs who can perform globally to make a valuable difference to the society and the corporate world.

I feel very happy to present the 4th batch of the MBA programme. The batch is a bunch of diverse and enthusiastic individuals eagerly looking forward to mark their presence felt in the corporate world. The batch has a right set of attitude and skills to be an asset for the organization employing them. The batch will go through Student Exchange program in the final trimester of the curriculum which will help them develop a global perspective and an understanding of the cross-cultural environment.

I welcome all the recruiters to have an interaction with the new-age managers who are ready to make their mark in the field of business. I wish all IIM Jammu students a great professional life ahead.

MBA (IIM Calcutta)

MD & CEO, Member

Executive Committee

Diageo Global



Prof. Happy Chairperson (Placements) IIM Jammu

THE IIM JAMMU BOARD

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B.Tech (IIT Kanpur), MBA (IIM Ahmedabad) Director, Noveltech Feeds

Mr. Vijay Gambhire

Managing Director Specialty Tyres Ltd.

B.Tech (BIT Sindri), M.Tech & Ph.D. (IIT Delhi) Director, IIM Jammu



ABOUT

IIM JAMMU, AN INSTITUTE OF NATIONAL IMPORTANCE, IS A PUBLIC, AUTONOMOUS BUSINESS SCHOOL ESTABLISHED IN JAMMU AND KASHMIR AS THE 20^{TH} INDIAN INSTITUTE OF MANAGEMENT.

The IIM brand has now become synonymous with innovation, talent, zeal for success and contribution to management.

Building on this legacy, Indian Institute of Management (IIM) Jammu was established in the state of Jammu and Kashmir, by the Government of India in 2016. From the very beginning, IIM Jammu has set high standards for outstanding value-based quality education, high-quality research, executive education, consultancy and strong corporate as well as international linkages. The Institute also encourages, and subtly emphasizes contemporary research concentrating on regional, national and global issues alike.

Presently, IIM Jammu operates from the Old University Campus, Canal Road, Jammu, with a new off-campus being set up in Srinagar. The proposed 200 acres of the state-of-the-art campus is coming up at Jagti, 14 Kms from Jammu City, about 16 Kms. from Jammu Railway Station and 18 Kms. from Jammu Airport. The new Campus will be a blissful mix of modern architecture, culture and heritage of Jammu and Kashmir.







WHY IIMJAMMU



IIM Jammu, the youngest member in the IIM fraternity is established by the Ministry of Human Resource Development. We share the same curricula and academic rigor as top IIMs in the country which transforms budding managers into worldclass business leaders. Our MBA program has all the salient features of the world-class management education delivered using andragogy by the best faculty in the nation.

ACADEMIC RIGOR

- One of the most rigorous curriculums across IIMs
- Harvard case study pedagogy
- Excellent academic projects
- Class Presentations and Group Projects



DIVERSE ELECTIVES AND WORKSHOPS

IIM Jammu strongly believes in developing contemporary skills among our students through various workshops and other interactive sessions which includes Data Analytics, Digital Marketing, Leadership through Literature, Soft-Skills etc.

STUDENT EXCHANGE PROGRAM

The International Student Exchange Program at IIM Jammu is based on a vision to provide a greater understanding of cross-cultural trade and business practices and to promote a cultural interchange of ideas.

Our alliances present an excellent opportunity for students to live and study in various nations and gain a deep insight into international business dynamics. It is a one-semester program in a foreign institute which provides students a big leg-up in pursuing their future goals. Thus preparing students for the global business environment. At present we have MoUs signed with Montpellier Business School (France), Groupe ESC Clermont Graduate School of Management (France), and Alba Graduate Business School (Greece).

FINANCE

- Advanced Financial Reporting and Analysis
- **Financial Derivatives**
- Investment Analysis and Portfolio Management
- **Business Valuation**
- **Commercial Bank** Management
- Mergers Acquisitions & Corporate Restructuring **Investment Banking**
- **Financial Statement Analysis**
- **Project Finance**
- Strategic Cost Management

OPERATIONS

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- Lean Enterprise
- **Project Management**

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- **Operations Strategy**
- Total Quality Management

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COURSES

The two-year full-time Master of Business Administration (MBA) is widely acknowledged as an epitome of academic nourishment. The course curriculum has been designed by emulating the best practices at institutions across the globe. Its main objective is to develop young men and women into competent professional managers, capable of working in any sector of organized activity, proceeding leadership and achieving excellence in performance while contributing to the welfare of the larger society.

CORE COURSES

- Business Communication
- Legal Aspects of Business
- Quantitative Methods
- Financial Accounting
- CSR and Corporate Governance
- Micro Economics
- Macro Economics

- Marketing Management
- Organizational Behaviour
- Cost and Management
 Accounting
- Operations Management
- Financial Management
- Human Resource Management
- Management Information Systems
- Strategic Management
- Supply Chain Management
- Business Research Methods
- Business Analytics

HUMAN RESOURCES

- Talent Acquisition
- Learning and Development
- Counselling Skills
 for Managers
- Performance Management System

ANALYTICS

- Big Data Analytics
- Marketing Analytics
- Supply Chain Analytics

GENERAL MANAGEMENT

- Strategic Alliances
- Mergers and Acquisitions
- Strategy Simulations
 using CESIM
- Management Consulting

MARKETING

- Consumer Behavior
- Product and Brand Management
- Sales and Distribution Management
- Digital Marketing
- Advanced Marketing Research
- B2B Marketing
- Pricing
- Strategic Marketing
- Customer Relationship
 Management



FACULTY

Prof. B.S. Sahay *Ph.D., IIT Delhi* Operations & Systems

Prof. Happy *Ph.D., IIT Roorkee* OB & HRM

Prof. Mamta Tripathi Ph.D., IIT Guwahati; Post-Doc, IIM Calcutta OB & HRM

Prof. Manoj Kumar Ph.D., Shailesh J. Mehta School of Management, IIT Bombay Finance and Accounting

Prof. Muqbil Burhan *Ph.D., IIT Delhi* Business Policy & Strategy

Prof. Nakul Parameswar *Ph.D., IIT Delhi* Business Policy & Strategy **Prof. Rashmi Ranjan Parida** *Ph.D., IIT Kharagpur* Marketing

Prof. Rashmi Singh *Ph.D., IISc Bangalore* Operations & Systems

Prof. Sarbjit Singh *Ph.D., IIT Kanpur* Economics & Business Environment

Prof. Shawn Mathew *FPM (Ph.D.), IIM Ahmedabad* Marketing

Prof. Sunil Kumar Jauhar *Ph.D., IIT Roorkee; Post-Doc, Ryerson University, Canada* Operations & Systems

Prof. Vikas Pandey *FPM (Ph.D.), IIM Lucknow* Finance and Accounting

VISITING FACULTY

Prof. Ajay Garg

Prof. Amandeep Dhir Aalto University, Finland

Prof. Amar Saxena IFMR Chennai

Prof. Archana Shukla IIM Lucknow

Prof. Ashutosh Dash MDI Gurgaon

Prof. Cyril Foropon Montpellier Business School (France)

Prof. Indranil Biswas IIM Lucknow Prof. MadhuVij FMS Delhi

Prof. Padmalatha Suresh DMS Consultancy

Prof. Prakash Singh IIM Lucknow

Prof. Renuka Kamath SPJIMR Mumbai

Prof. Sachin Kamble NITIE Mumbai

Prof. Suresh K Jhakar IIM Lucknow

Prof. Surrinder Nath Raina MDI Gurgaon

KNOWLEDGE ICONS

STUDENT COMMITTEES





The Student Council at IIM Jammu shoulders the responsibility of promoting students' welfare concerns. These are non-academic in nature such as hostel accommodation, student amenities, etc. The council is the supreme body of the student fraternity and it strives in all possible ways for the better future for students of IIM Jammu.

→ 💽 SPORTS COMMITTEE

Sports not only help in maintaining physical fitness and well-being but also inculcates important traits of being a team player. These traits guide students in handling stressful environments in professional and personal domains. The Sports Committee organizes and encourages students to participate in inter-institutional sports activities and win accolades for IIM Jammu.

CORPORATE COMMUNICATIONS COMMITTEE

The committee aims to portray a splendorous image of the institute by promulgating the academic events and cultural activities. It also aspires to forge a reciprocating relationship with various media houses for the purpose of networking and social assimilations.



INFRASTRUCTURE COMMITTEE

In a newly built campus such as IIM Jammu, infrastructural challenges may pop-up on a regular basis. To overcome these challenges, the committee is in place which consults with the competent authorities to improve infrastructural resources of the institute to the possible extent.





Providing benchmark education to the student is the core focus of IIM Jammu which is assured through the vetted PGP curriculum and innovative pedagogy. However, we feel that when students join the educational institution they have an aspiration to be placed in reputed organisations preferably through campus recruitments. In this context, the placement committee of IIM Jammu strives its best and contributes optimally to the aspirations of students.

INDUSTRY INTERACTION

The committee works to explore and establish relations between Corporates and IIM Jammu. It organizes guest lectures, leadership talk-series and several other programs which enhances the placement opportunities for the students.



Development of professional competencies and diversified skills are the cornerstones of any career ladder. This responsibility is borne by the Disha Committee. The committee organizes various careerboosting programs which eventually brings benefits to the students in honing their placements and develop their skills such as Soft-Skills, CV writing, group discussions, mock interviews, etc.



The Social Responsibility Committee lays its emphasis on the continuous amelioration of society. Our vision is to disseminate the values of sustainable development among the students and make them aware of their moral responsibilities towards society. We strongly believe that as a socially responsible individual we can make a happier and healthy nation.



CULTURAL COMMITTEE

The Cultural Committee attempts to capture the skills of the students by offering them a platform to portray their inner creativity. The committee aims to provide experiences for the students to appreciate the multi-cultural diversity of our society. Various exciting and entertaining events are organized, for which IIM Jammu has a strong and dedicated team.







The committee is the voice of students in all academic-related matters. It acts as a mediator between the students and faculty members. The committee provides valuable recommendations to the PGP office regarding the scheduling of various academic activities. It keeps the students aware of upcoming academic activities and associated rules. It also oversees the library facilities and fosters a healthy academic environment.





INTERNATIONAL RELATIONS COMMITTEE

We believe it is important for aspiring business leaders to gain both international exposure and perspective.

The IRC facilitates the Student Exchange Program (STEP) for both incoming and outgoing students ensuring that the program is a success. It works for the establishment of new academic alliances with universities of global eminence and strengthening ties with existing partners, thereby developing a good partner network. It ensures that the students are exposed to a highly enriching international business culture.



ALUMNI COMMITTEE

A strong Alumni bond is the testimony of success for any elite institute. The Alumni Committee of IIM Jammu operates to strengthen the bond between the institute, current PGP students and the Alumni. The purpose of the committee is to foster a mutually beneficial relationship between existing students and alumni. The committee aims to position a culture that will maintain and enhance a highly engaged and vibrant community of alumni right from the start.





MESS COMMITTEE

When we live away from home, the main thing which we miss is the home-cooked meal. No one can match the quality of food as one's mom makes. The mess committee of IIM Jammu is dedicated to providing the students with the quality meal in order to lessen the nostalgia of home-cooked meal.

Mess committee is an important committee which makes the hostel life of the students memorable.

The mess committee deals with the coordination with vendors, inventory management, shop floor operations, effective communication, and public relations, cost saving. The skills of mess committee range from marketing, finance, operations to human resources management.



STUDENT LIFE

The Post Graduate Program at IIM Jammu offers a very practical approach for its students to learn and unlearn various skills and knowledge that will help them in becoming a great manager. Be it any field – Marketing, Finance, Human Resource, Operations, the institute has eminent faculties that have expertise in each domain they teach their students. Faculty here really focuses on the pedagogy to inculcate critical thinking skills making a person more creative and think about innovative ideas in a more comprehensive manner.

The institute has an amazing campus just like the place Jammu and is situated in the heart of the city. Furthermore, the institute will be privileged with 200 acres of land by the year 2020 which will include all the amenities like technologically advanced classrooms, hostels, faculty residence required to establish a world-class institute. Due to its geographical advantage and having Kashmir just in the intimate vicinity, students have a wide range of opportunities to explore more and be mesmerized by the serene and lush green, picturesque beauty all within reach of just a few kilometers.

The institute also conducts HR conclave every year which provides a platform for a conglomeration of thoughts and exchange of experience and knowledge by eminent industry stalwarts about the changing face of HRM in organizations.



STUDENT CLUBS

FINANCE CLUB - VITT

Finance Club of IIM Jammu is a student-driven career focused initiative. The primary objective of the club is to inculcate interest in finance. The activities are scheduled in a manner which helps the students prepare in their placement season. The initiatives of the club are designed towards giving students a practical approach in finance.

MARKETING CLUB-VIPRAN

Vipran, the Marketing Club of IIM Jammu works endlessly in order to serve IIM Jammu students to participate in activities that enrich student's exposure to marketing in the "real world" and keep them abreast with the latest happenings in the said domain. It provides a platform which serves as a center for creativity, excellence for all those who have an unwavering passion and love for marketing.

The Marketing Club meets every Monday where we organize competitions, knowledge sessions by industry experts, and share the latest trends in Marketing, facilitating a profound understanding of the domain.

OPERATIONS CLUB- OPSCAPE

OpScape, the Operations, and Supply Chain Club aim to promote knowledge and awareness in the field of Operations Management and Supply Chain among the student community. OpScape conducts events specifically designed to spread awareness about the fact that Operations Management forms a vital part of every sector, not just the shop floor. The club conducts popular simulation games, case study competitions, and certification programs focused on operations and supply chain.

CONSULTING CLUB -CONSULENZA

Cosulenza is a student-driven club of IIM Jammu. The club aims to equip the students with a structured approach to make informed decisions on management consulting careers, which is going to help them in building successful careers in consulting domain and opportunities to promote their allround development.

It aspires to help students develop an understanding of the profession by bringing avenues of industry interaction, panel discussions, live projects, case competition, and organizing events.

The club anchors these efforts by creating forums for aspirants to learn and imbibe skills and best practices from industry experts and harnessing initiatives that enable students to apply the theoretical learning into practical applications

QUANTALYTICS CLUB

Quantalytics, the quant, and analytics club aims to promote knowledge and awareness in the field of Quant and Analytics among the student community. Quantalytics conducts events specifically designed to spread awareness about the role played by Quants and Data analysis in effective decision making. The club conducts workshops and discussions focused on the application of Quant and Data Analysis concepts on business scenarios.

HR CLUB

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HR Club is an initiative of HR enthusiasts of IIM Jammu. The club provides a platform to help students to interact on the latest HR events in corporate and academics. HR club helps students in preparation for interview and career guidance. Since inception, the club has taken many initiatives like midnight sessions, guidance session, etc.

ENTREPRENEUR DEVELOPMENT CELL

The objective of this cell is to develop spirit of Entrepreneurship among the students. ED Cell wants to present a platform to the students of IIM Jammu where they can nurture their entrepreneurship skills and perform entrepreneurial activities, where they can interact with the entrepreneurs of today and learn from their experiences; so that they can groom themselves into a responsible and skilled leader, rather than just a management graduate. PHOTOGRAPHY CLUB - DRISHTI

The Drishti Photography Club at IIM Jammu provides an encouraging environment for all the photo enthusiasts to share their skills, experien er committees to improve their creativity and knowledge. The Drishti Club plays an integral role

in making the events of IIM Jammu successful and memorable. Our club also helps in turning

the hobbies into passion by providing support and assistance with photography.



HR CONCLAVE

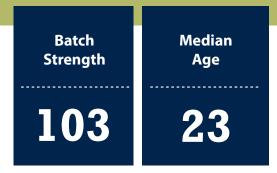
IIM Jammu organized the 2nd HR Conclave, on 30th & 31st August 2019 on the theme HR 4.0 – Discovering the HR landscape 2030. It provided a platform where various industry experts and academicians came together to collaborate and exchange ideas so as to recognize the strategies that can be adopted to shape the future of Human Resource.

Industry 4.0 brought with it a wave that made the modern-day firm relies heavily on interconnectivity, automation, machine learning, and real time data. Though, the data sharing has enhanced decision-making processes and interconnectivity has enabled a faster and better company ecosystem, the biggest challenge firms face today is the need for connectedness and access to real-time insights across processes, partners, products, and people. While the data requirements are managed by technical tools like big data analysis the connectedness part requires a high degree of human intervention. That is where HR 4.0 comes into play! Human resource like other aspects of industry is not untouched from the effects of industry 4.0. This will make HR focus more on strategic objectives while automating the routine work. With access to real time data, advanced prediction models and high connectivity, the key differentiator for company growth will be deciphering patterns in data to decode changes and align decisions quickly. This would require the HRs to be more flexible and responsive, this is the key challenge that HR 4.0 is expected to face.

The conclave explored the issues mentioned below as subthemes:



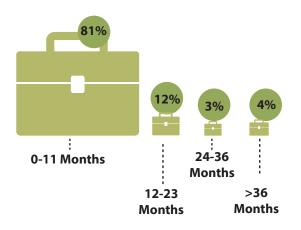
BATCH PROFILE 2019-21



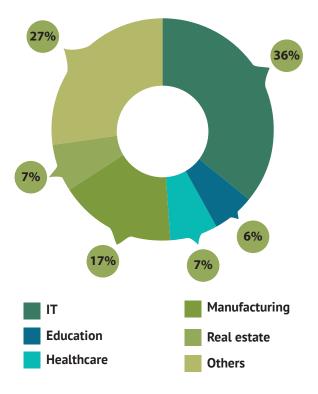
EDUCATIONAL DIVERSITY



WORK EXPERIENCE



SECTOR WISE BREAKUP OF PAST WORK EXPERIENCE



MBA 2019-21



Aagam Jain

B.Com (Hons.), Panjab university, Chandigarh

Aagam is a very focused, ambitious and energetic person with an appetite to learn. He is a commerce graduate and has always exhibited leadership qualities in his life. He was member of the Election Committee

which was fully student driven and played a substantial role, thus exhibiting leadership and team building qualities. He has undertaken various social initiatives as a member of the Rotary club. He is an ardent follower of cricket and loves to write in his leisure time.

Abhay Kant Galotia

B.B.A (Marketing), Govt. Degree College, Dharamsala

"Never Give Up" is the motivation mantra of Abhay's life. Abhay Kant Galotia has good interpersonal, organizing and team management skills. Being self motivated and energetic, he showed his interest in



music, novels, cricket, basketball, football, etc. In college he has also hosted events and done stand-up comedies. He is currently a member of Cultural committee at IIM Jammu

Abhinav Baisoya

B.Tech, Mechanical Engineering, Krishna Engineering College.

Abhinav is a confident, resilient and an avid sports person. He has worked with DRDO as an intern on CAD softwares during his graduation. He has shown managerial skills in college fest and cultural activities during

his graduation. He is a passionate speaker and has won debate competition at school level. He has represented both his college and school in cricket at competitive levels and has a special mention in television and newspaper. He is a good listener and has good convincing skills.

Abhishek Bharati B.Tech, Mechanical Engineering, NIT, Durgapur

Abhishek is an enthusiastic, self-motivated person, a quick learner with a consistent academic record throughout his education. He was the house captain during his school days and likes taking part in every event



he can get his hands on. He has been the commander in charge at SCC (Sea Cadet Corps), so leadership, discipline and punctuality have always been an integral part of his personality. He has been travelling all his life so adapting to and learning new things is a no-brainer for him. He has immense love for sports especially badminton and table tennis.

Abhishek Purwa

B.Sc (Hons.), Agriculture, CCS Haryana Agricultural University, Hisar

A perfect blend of great academic excellence and competent sporting skills makes Abhishek idiosyncratic. With his attention to details and hardwork, he excelled in graduation. Moreover, he



showcased is athletic abiliities by participating in All India Cross Country Championship. Being a NCC 'C' Certificate proves his competencies in leadership, team work and organizational skills. In his leisure time, he likes to participate in sports activities and build networks.

Adarsh Preet

B.A, Political Science, Swami Vivekanand Subharti University, Meerut

Adarsh is an ambitious, hardworking and composed personality with good listening skills. He believes that "opportunities don't just come by, you have to go to them". Apart from having a keen interest in finance, he is



known for his reasoning and analytical skills. He is a quick learner and is also interested in games such as chess, cricket, table tennis as well as modern online games.

Aditya Daga

B.E, Civil Engineering, Shri Ramdeobaba College of Engineering and Management.

Aditya believes in having strong fundamental and foundational values. An avid reader and enthusiastic learner, he analyses a problem to its core and explores the solution. During his undergraduate

program, he played a major role in organizing various technical and social events and was a part of the National Service Scheme. He also has a keen interest in solving puzzles and likes to keep himself updated with daily news and its implications. His other interests include playing badminton.

Aishwary Nigam

B.E, Electronics and Communication Engineering, University Institute of Technology - RGPV, Bhopal

Instilled with curiosity, empathy and good listening, Aishwary can learn new skill in no time. He has won the Best Intern award during summer training in the Internet of



Things (IoT). He has also been in charge of handling social media marketing and content creation at a few educational and financial start-ups. With an ability to plan well and think out of the box, he aspires to have a career in strategy. He keeps himself updated with the news and current affairs. A cinephile and an avid reader of fiction, he wants to travel around the world to experience various cultures and geographies. He is currently serving as the placement coordinator at IIM Jammu.

Ajay Dhenwal

B.Tech, Metallurgy, MNIT, Jaipur

Follower of Jack Ma, Ajay believes "Opportunity lies in the place where the complaints are". He is a calm and composed person with an entrepreneurial and innovative mindset. He has interned at JSW, Karnataka, during his graduation and



gained hands-on experience. Apart from academic achievement, he is a sports enthusiast and has represented in cbse cluster level Kho-Kho and several inter-school, inter-college volleyball and cricket tournaments. He aspires to become an effective and successful marketing strategist. Besides this, he loves travelling and exploring new places.

Ajay Gairarey

B.Tech, Biotechnology, NIT, Raipur

Ajay is an inquisitive and optimistic person who is always looking for new opportunities to learn. Inspired by the revolutionary Elon Musk for his future oriented objectives and barrier-free thinking, he is highly interested in upcoming technologies that



help business grow. During his Internship from Indira Gandhi agricultural college, Ajay learnt team work and doing objective oriented research work. Filled with enthusiasm to contribute to the society, he has made several donations for trusts like smile India along with raising funds for a cancer patient. His hobbies are watching motivational videos and read inspirational quotes.

Akash Paliwal

B.Tech, Computer Science & Engineering, NIT Patna

Work Exp. : 48 months IBM(8 months) , Oracle (40 months)

Akash's 48 months' long stint at IBM and Oracle has enabled him to face challenges,

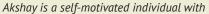
deliver solutions on time, and has molded him into a team builder and binder. His experience as a consultant at Oracle helped him in understanding the nuances of business world better. He has provided solutions to different banks in Eastern European Region. He has also been the recipient of prestigious "We Applaud" award at Oracle and has garnered appreciations from his manager. Driven by his passion of giving back to society, he volunteered for various CSR activities at Oracle. Currently, he serves as the member of Cultural Committee at IIM Jammu.



Akshay Desai

B.Tech, Information Technology Engineering, Dharmsinh Desai Institute of Technology, Nadiad

Work Exp.: 23 months Infosys Ltd.



flexibility to adapt to new situations and deliver consistent results. He is a diligent team player with a dynamic personality and an ability to coordinate and manage effortlessly. He brings with him a rich experience of 23 months, working with major clients and earning many accolades during his tenure at Infosys. He had lead his team to the finals of IIT Bombay's national robotics competition with around 5000 teams, during his graduation. He worked as a graphics designer for his college's monthly tabloid whose over 5000 copies were circulated, reaching till CM's office, governor, industry and academic heads of Gujarat. He is a tech enthusiast and currently seeking a new interest in photography.

Akshay Keerthi

B.Tech, Mechanical Engineering, MA College of Engineering, Kothamangalam

The main objective of Akshay is to secure knowledge and skill required to become a socially responsible and ethical business leader. He is known for his sincerity and time management skills. Besides

this, he is a good team player and a deligent personality with good analytical skills. He is always in search of new skills and knowledge. He conducted various events in college arts and sports fest. He is a sports enthusiast and, in his leisure time, he likes to play various games like Badminton, Football, Cricket, Chess and Table Tennis.

Akshay Sharma

B.Tech, Computer Science & Engineering, BCET, Gurdaspur

Akshay is optimistic, enthusiastic and has a 'can-do' attitude. He possesses great leadership qualities while working as a president of ITSC Club during his B-Tech and helped organize intra college mega



event successfully. He has also done certification in core and advance php and has deep knowledge in ethical hacking. His hobbies range from playing snooker and football to singing and playing guitar. He is an all-rounder and can work effectively in any given condition.

Aman Gupta

B.E, Electrical and Electronics Engineering, BIST, Bhopal

Avid reader, consistent academic performer and a sports enthusiast are few qualities which defines Aman. He has participated in various technical projects like solar tracking system, DTMF, etc. He has a keen interest

in mathematics and wishes to gain expertise in financial market. He loves to play cricket, badminton, chess, and has won many championships at school level. He is a very calm and an active listener which makes him a good team player. His sportsmanship brings along a high level of discipline and punctuality into his personality.

Aman Patel

B.B.A, Career College, Bhopal

Aman is a highly enthusiastic person with high level of energy. His life experiences have provided him with every drop of confidence and a blunt outspoken personality. Having a good grip in public speaking and conflict resolution, he was a



part of various events and activities which provided him with a wholesome development of life skills and the academics provided him with a grip over concepts of management. He will never go down without giving a fight to his problems. Apart from this he is keen in bike modification. He has modified bikes for many people and also owns a modified café racer which he completed in 10 days' time.

Amit Sonkawade

B.E, Computer Science & Engineering, Vidyalankar Institute of Technology, Mumbai.

Amit believes "Whatever you do, do it with passion". He is very adaptive and passionate about learning and is a team player. He has participated in several International

Olympiad in mathematics and science. He has always been fascinated by new technology and has done projects based on machine learning and website development during his graduation. He is a CFA aspirant and wishes to make a career in finance. He enjoys his leisure time playing video games and watching television series.

Anand Parth

B.E, Electrical Engineering, Government Engineering College, Patan

Parth has a disciplined, calm and punctual personality. He scored 99. 9% in NTSE which portrays his aptitude and analytical skills. The internship at ongc enhanced his skillsets in leadership and management.



His keen interest in politics and history has won many quiz competitions. He is currently a part of the Social Responsibility Committee at IIM JAMMU.

Anant Singh

B.B.A, DAV College, Amritsar

Anant is a fast learner and an ambitious person with an interest in accounting and finance. He has organized various events at college which helped him gain managerial and team building skills. He keeps himself motivated and has the ability to adapt to

new challenges. Other than being a passionate basketball player, he is a voracious reader with interests ranging from mythology to biographies, and social sciences to fiction.

Animesh Bhaskar

B.Tech, Mechanical Engineering, SRM University, Chennai

Animesh is a highly focused, ambitious and energetic person. As a mechanical engineer he has a knack for operations and technology. He has done a project on wave analysis while working as a trainee



with Tata motors which received accolades from his mentor and peers. He has developed sound management skills by managing department symposium at college. He is interested to make career in marketing research. He spends his spare time by playing football, reading novels and trekking.

Ankit

B.Tech, Mechanical Engineering, Uttaranchal Institute of Technology, Uttarakhand

Problem-solving, time management, and negotiation skills are Ankit's forte. He developed his entrepreneurial skills by being a part of his family construction

start-up. He has successfully organized a gaming event for the college cultural fest and had represented his university at a cluster level competition 'The Survivor' which proves his leadership and management and abilities. He had excelled in various Olympiads and is socially active by being a frequent donor and a philanthropist.

Ankit Patel

B.E, Information Technology, Hitkarini College of Engineering and Technology, Jabalpur

Work Exp.: 40 months S S Advertising Pvt Ltd



Ankit stands out for his quick learning and

versatility. Being a positive person, having faced many adverse situations in his life has moulded him into a matured, calm and composed personality. During his tenure at s s advertising pvt ltd Ankit recieved many accolades from his manager and clients for his hardwork and dedication. 40 months of experience as a project coordinator has gained him people management abilities helped him in increasing his network. He proved his leadership abilities by captaining football and cricket teams at school level.

Anshul Prabhudas Kamble

B.E, Power Enginnering, National Power Training Institute.

Anshul believes in "action conquers fear". Self-motivation and perseverance are some of the qualities which defines him. He involves himself in learning new skills. He has strong inclination towards marketing



and finance. As a young entrepreneur he founded totalschool. in, a school management system enhancing proper communication between parents and teachers. His startup helped him in inculcating exceptional communication and leadership skills.

Arun K Vinod

B.Tech, Electronics and Communication Engineering, Mangalam College of Engineering, Kottayam, Kerala.

Work Exp.: 8 months Think @ Learn Pvt.Ltd

Arun believes that there is no substitute for

hard work. During his tenure as BDA at byju's, he evolved himself as a resilient person and acquired great negotiating skills. He was recognised by various Malayalam newspapers for his outstanding performance in matriculation. Passionate about writing, he served as a scriptwriter for a youtube short film and has also contributed significantly by writing on quora. He has a deep passion for Carnatic music. He is currently serving as Placement Coordinator at IIM Jammu.



Ashish Mann

B.E. (ECE), Chandigarh College of Engg. & Technology, Chandigarh

Work Exp. : 12 months Skywell Healthcare Private Limited

"Success occurs when opportunity meets preparation" is the motivation mantra of

Ashish's life. Infused with optimism, humility and enthusiasm, he is a go-getter and always ready to take the risks. He has served as a Marketing Executive in a pharmaceutical based organization. In his graduation time, he built a club from scratch and became the Head of the same and handled a team of around 30 members. Along with this he bears competitive spirit as well as he won District Football Tournament. A dedicated team player, he believes that every moment is worthwhile learning and one should strive till end to create a lasting impact. In his leisure time he loves to play football and badminton. He is currently serving as Placement Coordinator at IIM Jammu.

Atul

B.Sc, Physical Science, Hindu College, Delhi University.

Being optimistic and enthusiastic, Atul is a quick and adaptive learner. He explored his leadership and management skills by organizing various events in his undergraduate college. He is very

passionate about sports and has also participated in various interdepartmental sports events. Besides being an ingenious person, he is very calm and collected and is known for his discipline and zeal for learning.

Aswin Vinod V

B.Tech, Mechanical Engineering, Vidya Academy of Science and Technology, Calicut University, Kerala.

Work Exp.: 54 months

Excel Tyre Moulds

Aswin is a dedicated and organised person.

His work experience of 54 months in a manufacturing company helped him to improve on his soft skills. He is very innovative and good in adapting to the situations. Apart from these he likes to travel and explore new places.

Ayush Gupta

B.E, Computer Science, IES IPS Academy, Indore.

Work Exp.: 12 Months Tata Consultancy Services

Besides being characterized by astute

abilities, Ayush is known for his quantitative and analytical skills. Coordinating and organizing various cultural events during his graduation enhanced his leadership and managerial skills. He is enthusiastic about CSR activities and participated in various events during his tenure in TCS. He has successfully trained number of students for banking examination.

Ayushman Singh

B.Tech, Electronics and Communication, Ambalika Institute of Management and Technology, Lucknow

Ayushman is perseverant, patient and a fast learner. He is inclined towards content writing. Despite being indulged in gaming and content writing, he maintains the

balance between sports and academics. He was the team leader for his undergraduate project work and has also managed e-sports events at the district level. A gamer, a writer, a sports enthusiast and a team player, Ayushman's versatility makes him a game changer and crucial team member.

Bandari Manoj Kumar

B.E, Electrical and Electronics Engineering, MVSR Engineering College, Hyderabad

Work Exp.: 17 months

Cognizant

Resilience, perseverance and humility are

Manoj's forte. Being a consistent performer in academics, Manoj has showcased his hard work and dedication throughout his endeavours. Moreover, his corporate experience has made him more flexible and knowledgable about corporate culture. Being an NCC 'C ' Certificate holder he has proved his ability in leadership and management skills. He had also contributed towards the society by being part of Swach Bharat and Digital India campaigns. He spends his leisure time playing outdoor sports.









Bhavesh Randhir

B.E, Civil Engineering, DY Patil College of Engineering, Akurdi.

Work Exp.: 22 months **Randhir Medical Foundation**

Resourceful, creative, and a quick learner, Bhavesh has worked in a leadership

capacity at a hospital in Pune, and has helped it grow by leaps and bounds during his tenure there, also working closely with a trust, RMF, for community welfare by advancing education in healthcare for students coming from underprivileged backgrounds. He has also been a part of the Commonwealth Youth Games '08 for the closing ceremony, as well as his college department dance troupe for four years. He is certified in German, from the esteemed Goethe Institut (Pune) and indulges in sketching, graphic design, music and literature in his free time. He's currently serving as the Placement Co-Ordinator at IIM Jammu.

Borde Pawan Ramesh

B.E, Petroleum Engineering, Maharashtra Institute of Technology, Pune.

Being a Petroleum Engineering Graduate, Pawan has always been fascinated by the dynamics of the petroleum industry. The grooming and teaching of his Graduation teacher and peers helped him learning the

various aspects of life and transformed him into a better person. Being a cadet of the coveted "3-Maharashtra-Air-Squadron", helped him posses a sharp intellect. He has won District Level- Bronze Medal in Kick Boxing, Silver Medal at National Camp (AIVSC) in "Control Line Aeromodelling" and Gold Medal at "National Level Inter Engineering Water Polo Competition" (SUMMIT-2016).

Bhavuk Gupta

B.E, Electronics and Communication Engineering, GCET, Jammu.

Work Exp.: 10 Months **Funbytes**

Bhavuk believes in taking a holistic view of the situation and tackles the problem

prudently. He is a self motivated person with strong organizational and analytical skills. He believes in turning the things around in his favour through his hard work and perseverance. He has worked in NSS during his college which focuses on creating awareness among rural people on the basic issues like education, sanitation, cleaning. He loves watching sports and likes to read journals in his free time.

Chandan Soni

B.Tech, Mechanical Engineering, KIET Group of Institution (AKTU)

Zealous from the start of his academic career, Chandan, has tried taking pathways that require breaking the "glass ceiling". Even small-town regressive outlook

doesn't hinder his progressive outlook and high aspirations. Competence in taking initiatives, adaptability and flexibility in new environment enables him to add unique flavours of individuality. Calculated risk-taking abilities and quick *learning skills help him explore unchartered territories. Being an* ardent follower of cricket and movies, he learnt the backstage production process of movies. He is keen on taking challenges as challenges motivate him to work harder. Believes in giving 100% even in times of adversities and well known for his commitment to

deadlines, great communication skill and "out of the box" thinking.

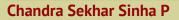
Deepak Jangid

B.Tech, Electronics and Communication Engineering, Manav Rachna College of Engineering.

Deepak is best described as a composed and disciplined person who is always in a quest of new skills and knowledge. He has proved his athletic abilities and

perseverance by being a finisher of 42Km marathon. He aspires to become a business strategist and a lifetime investor

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B Tech, Chemical Engineering, IIT Madras, Chennai.

Poised with a flair for writing, Chandra Sekhar Sinha is a dedicated and quick *learner and has particular inclination* towards economics and philosophy. He is easily adaptable to new challenges and has

a knack of working efficiently under high pressure situations.











Deepankar Seth

B.Tech, Civil Engineering, Jss Academy Of Technical Education, Noida.

Deepankar has a strong inclination towards marketing. He is curious, practical and farsighted. From organizing cultural events in college to participating in various events, Deepankar has a great understanding of

leadership and teamwork. He has a keen interest in gadgets and automobiles. He is known for his punctuality and commitment.



Ettam Anvesh Yadav

Goutham Vishnu U G

Kerala.

innovative mind.

B.Tech, Mechanical Engineering, SCT

College Of Engineering, Trivandrum,

"Life has but one meaning- that which you"

give to it. "This is the motto Goutham lives by. Driven by the passion to learn and the

curiosity to explore, he has found within

B.E, Civil Engineering, University College of Engineering Osmania University, Hyderabad.

"In the end, we only regret the chances we didn't take" is the mantra of Anvesh Yadav's life. His dedication and commitment toward his tasks forged him to be adaptive to any



situation. By coordinating and organising various technical and sports events during his graduation he enhanced his leadership and managerial skills. He has been one of the active participants in social events right from his schooling. Apart from his education he has an ardent interest in cricket and exploring new places. He is currently serving as Placements Coordinator at IIM Jammu.

himself an animator, composer, and writer. He is also the lyricist in

the upcoming Carnatic Fusion band 'Meraki', based out of Kerala.

A Mechanical Engineer by education, he has a very creative and

Faisal Jawed

B.E, Information Science and Engineering, Sir M Visvesvaraya Institute of Technology, Bangalore.



Work Exp.: 9 Months Abhikalpana

"Don't climb mountains so that the world can see you. Climb mountains so that you

can see the world" - A simple inspiration which guides Faisal to get a better outlook in life. He founded an NGO and served as the chief secretary of this NGO helping it grow from a team of 7 to a 200 people strong organisation. He has also headed the revenue department of a local startup while in college where he learned dealing with and negotiating with companies. Moreover, Faisal has a strong appetite for general knowledge which led him to become the Vice-president of his college's quizzing society. He is a university level silver medalist in General Quizzing.

Gurjinder Singh

B.Tech, Computer Science and Engineering, Guru Nanak Dev Engineering College, Ludhiana.

Gurjinder is a computer science engineer

who has a good knowledge of programming

languages. He is an optimistic person who likes to work with full dedication. He is an avid sportsperson and likes to play cricket, volleyball and computer games. He has organized technical events during his

undergraduation. Apart from this, he loves to explore new places.



B.Tech, Mechanical Engineering, GNDEC,

Gurkaran is a voracious reader and loves to read books which unfold with suspense and twists over time. He is a technology enthusiast and always looks to traverse through articles and journals on physics



and technological shifts. He considers himself an optimistic personality which helps him remain calm and thrive in any environment. He is a quick learner and is always willing to don multiple hats at various points of time to widen his horizons. Currently, he's an active member of the Mess Committee at IIM Jammu to ensure quality of goods and operations.

Harish Bagesh

M.Sc, Mathematics, Magadh University, Bodh Gaya.

Methodical and diligent, Harish is very meticulous with his work. He believes that"If something is worth doing, it is worth doing well". Being a mathematics student he has excellent analytical skills and a flair

for problem solving. His hobbies range from sketching and reading books to playing various sports like basketball and volleyball.

Harsh Rojde

B.E, Computer Science & Engineering, S.V.I.T.S, Indore.

Harsh is a Computer science Engineer, who is a very ambitious and energetic person. He is very calm and collected and is known for his discipline and zeal towards learning. He was the school champion in table



tennis. He aspires to become an efficient and successful business strategist and loves to explore places and read books. He is currently serving as Alumni Coordinator at IIM Jammu.

Harsh Vardhan Singh

B.E, Electronics and Communication Engineering, UIT RGPV, Bhopal

Harsh is a team player and steps up to any challenge thrown in his way. Being a member of the head organizing committee, he has actively served in different roles in college. He is enthusiastic about sports

and has won track and field championships in his school. Harsh has an inclination towards understanding the core of technology and its implications in changing business. He likes taking part in extempore competitions and enjoys reading novels and movies in his free time.

Harshith Naik V

B.E, Electronics and communication Engineering, Reva Institute of Technology and Management, Bangalore.

Harshith is highly motivated, ambitious, calm and composed. He graduated in electronics and communication engineering and has done a project on Agricultural



robot (Agri-Bot). He posesses keen interest in finance and is focused on learning managerial skills. He is a sports enthusiast with awards in kho-kho and chess during school and an ardent follower of cricket. He accepts all the challenges that life puts forth and loves to encounter all with a wide grin.

Himanshu Tulsani

B.E, Electronics and Communication Engineering, MITS, Gwalior.

Himanshu is highly optimistic, enthusiastic and hard-working. As an organizer of many events, he has understood the importance of team synergy and unity. Being a snooker player, he has a patient and composed personality.



Jatin Kumar

BBS (Commerce), Deen Dayal Upadhaya College, University of Delhi, Delhi.

Work Exp.: 16 Months

Cognizant Technology Solutions India Pvt Ltd.(3 months) NK Realestates(12 months)



Diligence, hard work and adaptive to any circumstance is what defines Jatin. "Learning is continuous process" is the Mantra for Jatin. His experience in corporate world has enabled to understand the nuances of business in a better way and sharpen his skills to touch upon even the minute details of critical tasks. Being a highly patient and calm individual by nature helps him performing under tremendous pressure. Jatin is a self motivated person and likes to travel and play chess, cricket and volleyball in his spare time.

Jerin Baiju

B.Tech, Mechanical Engineering, College of Engineering Trivandrum, Kerala.

Work Exp. : 10 Months Infosys Ltd.

Never one to turn an opportunity down, Jerin is always ready for new challenges

and experiences. Organizing multiple cultural and social events in college has given an impetus to his leadership as well as teamplayer skills, which he demonstrated during his 10 month stint at Infosys. His ability to empathize and great inter personal skills helps him to connect better with people. He has done exceptionally well in academics and also qualified in Regional Mathematical Olympiad. He likes to demostrate his competency in games like badminton and chess, and has interests in reading, poetry and photography.

Jitendra Raj

B.Tech, Infomation Technology, Maharaja Agrasen Institute of Technology, Delhi.

Jitendra is Optimistic, Inquisitive and has a strong inclination towards logical abilities. He is an IT professional with exceptional leadership, project management and team management skills. He is a Java



certified professional and has worked on Internet Banking and Web Analytics Tool. He is a quick learner and has been a part of the organizing committee of the college fest. He was the college co-head for NGO "Leader for Tomorrow". He is an ardent follower of cricket and soccer.

Kabir Bhalla

B.Sc (Hons.), Statistics, Ramjas College, University of Delhi, Delhi.

An analytics enthusiast, an avid learner and a team player. Kabir strives to take up new challenges and focuses on excelling in them. A consistent academic performer, he possesses strong statistical skills. He is

adaptive to any work environment and believes hard work is the key to success. He has a strong inclination towards finance and analytics and is curious and constantly excited to learn new skills and develop himself. During his leisure time, he loves to explore new places and interact with people.

Karan Chandrakant Gajbe

BS-MS Dual Degree, Biology, IISER, Pune.

Karan is a self-motivated, optimistic and enthusiastic person, who is up to face any challenge. Having graduated in science, he has learned skills like information retrieval, knowledge presentation and data representation. He has consecutively been



a team member of his school and college crocket club which has molded him to become a team player and at the same time made him realize a sense of responsibility and ownership. He was a participant of Indian Institute of Science Education and Research (IISER) Pune's culture activity of making 'World's largest Warli Painting' which went on to get recognized in the 'Limca book of records'. His hobbies include reading comics, playing outdoor games and video games in the meantime.

Kaustav Bhowmik

B.Tech, Computer Science & Engineering, St.Thomas College of Engineering and Technology, Kolkata.



Work Exp. : 18 Months Infosys Ltd.

Change is the only constant, and to accept and improve on it is what this journey is

about- with this belief Kaustav looks forward to the challenges in life. A movie buff, a passionate reader and a blues and jazz enthusiast he also enjoys painting as a leisure with rewards from art competitions. Football has been his forte in sports, with winnings at both school and college level tournaments. With a rich corporate experience at Infosys, Kaustav focuses on team-work,versatility and perseverance to achieve targets before deadlines. He has worked on IOT and attended workshops on the same, providing him a broad perspective of the dynamics in the IT industry. He has also taken part in several tech fest competitions to showcase his skills in strategic planning and execution. He is currently serving as a placement coordinator at IIM Jammu.

KNV Aditya

B.Tech, Information Technology, SRM Institute of Science & Technology, Chennai.

Work Exp.: 8 Months Infosys Ltd.

Aditya believes "Learning and Growth

go hand in hand". Energetic, team player and perseverance are some of the characteristics that define him. He is known for his analytical and reasoning skills. He has been an active member of the Anti Ragging Squad during his graduation. He was responsible for monitoring various applications for a US-based client which helps in their daily operations while working with Infosys. He is currently serving as Placement Coordinator at IIM Jammu.





Kumar Gaurav

B.Tech, Electrical Engineering, Institute of Engineering and Technology, Lucknow.

He is a creative, highly focused and organised person, and is always open to new challenges. Having a keen interest in marketing research and studied consumer behaviour, he has diligently worked in

many live projects of various companies like Oyorooms, Hersheys, Grofers, Polaris India in Jammu and during working on these projects he has developed an entrepreneurial mindset. He was the winner of national level case study competitions like Vidhayek (IIM Bangalore, Vista) and Yes Bank transformation series. During his leisure time he loves to interact with people and exchange ideas to gain knowledge.

Kundan Gupta

B.Com (Hons.), Dr Ram Balak Rai Degree College, B.R.A Bihar University, Muzaffarpur.

Work Exp.: 11 Months

Aptech services Pvt. Ltd.

Confidence and expressiveness are the key

elements which define Kundan. He has been a class representative during his undergraduation which equipped him with the knowledge of nuances in team building. He also possesses good marketing, analytical and event management skills. He is a food connoisseur and has a strong inclination towards social work.

Lakshay Gupta

B.Com (Hons.), College of Vocational Studies, University of Delhi.

Work Exp.: 12 Months Sanmarks and Associates

He is a calm and composed personality having a keen interest in Finance and an

aspiration to become a financial analyst. He has learned team management skills while working at Sanmarks and Associates and hopes to implement his team-playing and other management skills in real life

Lakshay Rana

B.Tech, Electrical and Electronics Engineering, Delhi Technological University, Delhi.

"An investment in knowledge pays the best interest" is Lakshay's belief and he is always working towards it. He is an ambitious and adaptive person, comfortable

in any environment. Managing people, quick decision making and emotional Intelligence are his forte. During his college he worked as a class representative and was also a part of the organising team in college fest which equipped him with skills to handle complex and odd situations. Having a keen interest in finance, he has read many financial bibles.

Madni Moin Hasan

B.E, Electronic and Telecommunication Engineering, BIT Durg, Bhilai.

Work Exp.: 32 Months

Tata Consultancy Services

Enthusiasm, perseverance and congeniality are what defines Madni. He is very calm

and can adapt to changes very quickly. He is a sports enthusiast and has won many awards at state and university level football competitions. In TCS, he was a java/Unix developer with excellent programming skills and has won "On the spot award" and "Best team award" for his outstanding contribution. He was also part of the CSR team which helped many NGOs in public service. His hobbies include playing football, and bike riding. He is currently serving as the placement coordinator at IIM Jammu.

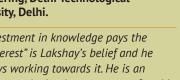
Mandeep Kumar

B.Tech, Electronics and Communication Engineering, Guru Jambheshwar University of Science and Technology, Hisar.



To learn new things every day is the primary focus of Mandeep. He is enthusiastic, team player and always eager to learn. He has

done an online internship from IIM-Ahmedabad "Scholars For Change Campaign". During his under graduation, he worked as a core team member in state-level technical fest. He is a passionate sports person and has won a silver medal for his team at the Regional level.







Manish Gupta

B.E, Civil Engineering, Rizvi College of Engineering, Mumbai.

Work Exp.: 67 Months

Lodha Group(28 months), Capacite infraprojects Ltd. (26 months), Man Infraconstruction Ltd.(13 months)

Manish is best described as a team player and a disciplined guy with good listening skills. He has worked with Lodha Group as a Quality Engineer at 'World's Tallest Residential Tower' site and was awarded with "Housekeeping Excellence Award" two times in a row. He was also responsible for installing document control system at Trump Tower project in Capacite Infrprojects Ltd. This complex and challenging assignment helped him to hone his problem solving abilities. Corporate Social Responsibility is like oxygen to him. He is passionate about fitness. In his spare time, he loves to explore places and likes to read fiction novels.

Mayur Pagare

B.E, Mechanical Engineering, K K Wagh Institute of Engineering Education & Research, Nashik.

Mayur is a self-disciplined, dedicated and hard working person with a team management skill. He had managed various technical and social events when

he was a President of Indian Society of Heating, Refrigerating and Air-Conditioning Engineers (ISHRAE). He was an organizing team member of Mecheaven 2016, an institute level technical event having footfall of around 2,000 students. He was also a student coordinator of 'Automobile Workshop' conducted by IIT Bombay. He won the First prize in ETiMe-2018, a technical paper presentation competition. He also volunteered in a National Service Scheme (NSS) for various social events. Apart from this he loves cycling, trekking and reading.

Mayank Prakash

B.Com (Hons.), St.Xavier's College, Patna.

Being Calm and composed under any situation without getting complacent is Mayank's mantra for life. He has received a certificate of appreciation from erstwhile MHRD minister for securing 99/100 in PHE in 12th examinations. He is an ardent



follower of Lawn-tennis and Cricket and has been a part of various Inter as-well-as Intra college sporting activities. He possesses excellent communication, negotiations and team management skills and has a keen interest in marketing.

Mohammed Anees KP

B.E, Mechanical Engineering, Mangalore Institute of Technology and Engineering, Mangalore

Anees has keen interest in operations and finance along with good listening skills and leadership skills. Being a person who is capable of getting adjusted to



any conditions, he can work with diverse teams and in different atmospheres. He is also capable of setting an example for others with his dedication, hard work, discipline and sincerity. He has got strong decision making skills which makes any team that he is a part of to rely on him during crucial situations. He is also interested in reading biographies and autobiographies, traveling and working in social welfare activities.

Mohd Saquib Sohel

B.Sc., Pt. Prithi Nath College, Kanpur

A Self-starter and Dramatist with strong interpersonal skills. He has excellent professional networking skills and has helped his institute by bringing in sponsorship for multiple events. He has organized annual cultural fests during

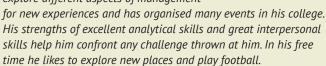


his school days for consecutive years. He has been the head of Computer's Club in his school for organizing events during cultural fests. He is a team builder having expertise in team planning and event management. He has represented his school and college at number of events and competitions (Panorama, Eclat, Digifest,etc.). He secured positions of merit in Interschool competetions. He has shown continuous growth in his academic performance. He is also passionate about dramatics and basketball. He aims to catapult his creativity to achieve new heights in management career and is an ardent follower of cricket.

Mohit Kumar Arya

B.Tech, Mechanical Engineering, University Institute of Engineering and Technology, Kurukshetra

Mohit works on agenda "Think before you do". He is known for his team building and time management skills. He is curious to explore different aspects of management



Mrinal Kanti Saren

B.Com (Hons.), Bidhan Chandra College, Asansol

Creative, innovative and self-motivating are some of the characteristics that define Mrinal. He believes in giving his best at the task in hand and motivate others to do the same. He is a creative thinker and possesses

a degree in painting. He was the captain of the school's football and kho-kho teams. He has taken part in and helped in organizing various cultural festivals in school and college.

Mudit Yadav

B.E, Mechanical Engineering, Shri Vaishnav Institute of Technology and Science, Indore

Mudit is energetic, goal oriented person who likes to take initiatives and responsiblities and can successfully turn them around in a positive direction. He

participates in sports actively and he is a national level player of cricket and yet performed up to snuff in academics. He believes in playing with the team and likes to take lead. Coming from a family of businessmen he believes, "Taking risks, accepting the failures and performing with the best at hand is the beginning to the journey of success."

Nikhil Raj

B.A, Economics (Hons), St. Xavier's College, Ranchi

Nikhil believes that life is a process of learning, unlearning and relearning. An Economics graduate, he is a keen observer of the global economic arena. He has a tenacious nature coupled with a unique

self-motivated approach to solving problems. In addition to academic learning, he also makes his presence felt in extracurricular activities.

Nishant Parmar

B.Tech , Mechanical Engineering, UIET MDU, Rohtak

With a belief that "The ones who are crazy enough to think they can achieve success, are the ones who get it", Nishant is an optimistic & amicable individual with quality of never giving up on his

endeavours, be it professional or personal. From winning three Level 1 gold medals in NSO/NCO in school to being a fitness enthusiast during his graduation, he tries to strike a balance between his academics and health. He has demonstrated and enriched his managerial skills by organising various events and holding positions of responsibility during his college days.

Prabhat Bisen

B.Tech , Information Technology, Government College of Engineering, Amravati

Prabhat is calm, balanced and focused with diverse academic and sports background. He is an ambitious and adaptive person with the ability to gain new skills faster.

His inclination towards sports helped him to be a part of college University football team and has played chess at District level. He is a team player who is adept at prioritising task and achieving goals. Prabhat is keen to learn and implement managerial skills in real life. He has also been a core member of the committee responsible for organizing the technical festival in college.

Pradeep Yadav

B.Tech, Civil Engineering, BBD University, Lucknow

"Work hard and never give up" is the motto of Pradeep's life. He is an ambitious, optimistic and resilient person,who is always inclined towards learning new things. He works in a constructive manner



with a team to get the best possible outcome that showcase his teamplayer skills. He has also done several group activities like projects,workshops and competitions. He has an interest in pursuing a career in marketing field. He is an avid automotive as well as fitness enthusiast and likes to read about them in free time. He loves traveling as it gives him an opportunity to interact with people from different cultures.





Pranay Hajela

B.A (Hons.) Economics, Ramjas College, New Delhi

Work Exp.: 12 Months Pathfynder

Having a driven & zestful personality, Pranay is a hardworking individual who

has been experimenting in various sectors and fields of work since his college days. A member of different societies in his college, he has always worked up to achieve the best out of him as well as other members of the team through his upbeat & associating attitude. Having clocked more than 150 hours for the development of the society while his time as a part of Enactus Ramjas, he got an exposure of the real world. With a one-year experience in digital marketing for a leading branding agency, he has an insight into the dynamics of the digital world.

Pratik Ambore

B.E, Computer Engineering, University of Pune, Pune

"Learning is not attained by chance, it must be sought for with ardor and attended to with diligence." Pratik is a computer engineering graduate which made him very eager to learn new skills every time

and to know & interact with new people. He has published a research paper in a journal which shows his analytical skills. He has an interest in finance and aspires to do C. F.A.. He has a very keen interest in strategic management as well. His likes to read newspaper and play video games.



Prateek Jain

B.Tech, Electronics and Communication Engineering, IIIT, Hyderbad. One year Visual design, SPD Milan, Italy.

Work Exp.: 15 Months

Dremvu India Inc.

Prateek has a deep interest in Art and

Mathematics. To develop and follow his passion for art, he went to Italy for one year diploma in Visual Design after his gradation and worked with an organisation producing designs for investors pitch and digital marketing campaigns. He has worked with 2 startups, first one was an Event Management firm under which he organised several Model United Nations Conference as the Secretary General. The second startup developed a software for Construction Cost Estimation for which he developed a prototype and tested through potential users feedback. He has a passion for travelling and has explored the North eastern region of the country extensively.

Pratik Totalwar

B.E, Mechanical Engineering, Yeshwantrao Chavan college of Engineering, Nagpur

Self-motivated and passionate about his work, Pratik has a different and innovative perspectives about the world. 'Every problem has in it the seed of its own solution' is his mantra for challenges



he faces. Scholarship holder since school time, he is good at academics from start. Active participation in different intra as well as inter college events and competitions in his graduation presents has made him a team player. Pratik is very serious about punctuality and for him time management is a primary quality that a person should possess. He can handle any stressful situation in a very calm manner. He is existentialist by thinking.

Priyank Kumar

B.E, Computer Engineering, Maharaja Agrasen Institute of Technology, Delhi

Priyank is a motivated, ambitious and creative person who keeps on trying something new in life. He is an engineering graduate with the nuances of designing. He has been a member of the CREATIVE TEAM



at LFT and has done a commendable job. He has interacted and influenced a lot of people while working under a project at WWF's EARTH HOUR. He has done various projects like GAME PLAYING AI. He is a team player with a creative mind. He is an ardent follower of rock music.

Priyank Kumar Patel

B.E, Mechanical Engineering. College-SVIT, Gujarat

In order to achieve your goal, you must have single minded devotion to that goal is the motivation mantra of Priyank Patel's life. He is an ambitious and a motivated personality. He is an intellectual personality



with an All India Rank 107 in ISO 2011. He was an active member in organising various tech events in his college. He has worked in an NGO named "Change Vadodara Campaign". Participated in various tech events like Tech Eureka at state level. A member of the decoration team at college fest. He is a great team player, an innovative brain with a sense of social responsibilities. In his free time, he loves to watch movies and play badminton.



Rajashekar Vanamala

B.Tech, Electronics & Communication, NIT Delhi, Delhi

M.Tech, Digital Electronics and Communication Systems, JNTU Hyderabad.

Work Exp.: 10 Months

Axelon Services Corporation

With his astute abilities of handling situations while maintaining composure, Rajashekar is known for his critical thinking and logical assessment. While working with Axelon, a US based Recruiting firm, he was exposed to the international market as he worked in close lines with Fortune 500 clients which includes Bank of America, HBCBS, First American title. He also has inculcated the leadership qualities as he was actively involved in various Cultural and Sports Events during his undergrad days.

Rakshidh K R

B.Tech, Mechanical Engineering, Vidya Academy of Science and Technology, Thrissur



Work Exp.: 13 Months RKPPL

Rakshidh, who is incredibly dedicated and

sincere has demonstrated his adaptive skills, perseverence, high threshold and leadership abilities while working as an engineer in the pipeline fabrication plant in IOCL Panipat. Being a FIDE International rated chess player he has proved his abilities in strategic thinking as well as predicting and solving potential threats and issues. He was the Sports Individual Champion of his UG college as well as school which proves his allrounder capabilities.

Rajat Saxena

B.E, Electronics and Communication, O.I.S.T Bhopal M.P.

Silver affects the mind and body as a conductor and communicator that aids in public speaking and eloquence. Rajat as does the name say is a graceful person who elegantly held his college front at



every fest and represented them in entrepreneurship summit at IIT Bombay. As a communication engineer, he was trained under police telecommunication organisation. Being a skilled origami master he has conducted knowledge transfer sessions at various summer camps organised by the "Helping Hand society". He aspires to be a leader of change.

Ravi Aanjna

B.B.A (Marketing), Balaji College of Arts Commerce and Science, Ujjain

Ravi is an ambitious and adaptive person. With a good understanding of group dynamics, he successfully led a team of 55 students in an Inter College Cultural



Festival. A freestyle dancer, a theatre artist, a sportsman, and a passionate biker, Ravi is truly an all-rounder with unfathomable energy.

Rishi Kesanan

B.E, Electronics and Communication Engineering, St.Joseph's College of Engineering, Chennai

Integrity and Adaptability being his key traits, Rishi is a person who strives for excellence at what he does. He aims to contribute significantly to the society with

watching movies. He is a State-Level Tennis player.

his work. He indulged into the business fraternity by working in his

family firm after graduation. He has a penchant for singing and



Ruchit Kevadiya

B.Tech, Mechanical Engineering, Pandit Deendayal Petroleum University, Gandhinagar

Work Exp.: 13 Months Shree Sarjan Engineering

Ruchit is calm, flexible and good a decision-

maker. His focus is on learning something new every day. He likes to travel and play competitive strategy PC games. He was the event manager of LAN gaming club in his graduation college. He has also been a part of the 42 days International Exposure Programme held at Lamar University, Texas, USA.



Saif Ali Khan

B.Tech, Information Technology, Heritage Institute of Technology, Kolkata

Optimistic, self motivated and enthusiastic, Saif has strong inclination towards analytics. He has certification in Big Data with R and has also worked on Disease Prediction and Analysis using Data Mining

and Data Warehousing. Exhibiting event management skills, he was associated with organisation of technical and cultural fest in his college. He was also the vice president of cultural club of his college. He has shown keen interest in robotics and won Track-o-Mania at college tech fest. He believes in giving back to society and was an active part of rotaract club for four years.

Sameer Sanadi

B.E, Information Science, Gogte Institute of Technology, Belgaum

Highly energetic, eloquent and sociable, Sameer has been an active learner and has a good footing in everything he touches; be it academics or cocurriculum. With a degree in Information



Science and Engineering he has organized diverse events and competitions for his alma mater. He has great understanding of team work and developmental skills, which has helped him gain exceptional communicative and leadership skills. Along with being a passionate writer, he is skillful in optimizing resources and showcases great diligence towards work. A quick learner and risk taker, he also holds an ardent interest in sports, traveling and photography.

Sanjay N

B.E, Mechanical Engineering, Dayananda Sagar Academy of Technology and Management, Bangalore

Altruistic by nature, Sanjay has taken up his own voluntary initiatives in the field of poverty alleviation as well as volunteered in NGOs. Having interned in a start-up he

understands what it means to take ownership and to innovate on the go. He also possesses the ability to inspire and lead people. His analytical skills and critical thinking helps him in taking good decisions. In his free time, he keenly follows various Indian sportspersons. He is currently serving as the Placement Coordinator at IIM Jammu.

Saurabh Yadav

B.E, Mechanical Engineering, SRM Institute of Science and Technology

Persistence and Determination are the defining characteristics of Saurabh. Management skills such as negotiations, team building and delivering results in critical situation are his forte, which he



earned while working in his start-up for electric vehicles. He has won the CBSE innovation contest at district level. He has an inclination towards social and environmental responsibility and has organised various plantation drives during his undergraduate. He is also an 'A' grade certified NCC candidate in Junior Division. He is a sports enthusiast and has won various awards in badminton.

Shamil Moideen

B.Tech, Mechanical Engineering, Government Engineering College, Palakkad



Work Exp.: 4 Months T.I.M.E

An inquisitive learner, Shamil believes in

the principle of gaining knowledge more than succeeding. He enjoys learning and has obtained certification in a few online courses. His tenure at T. I. M. E exposed him into the marketing world. During Undergraduation days, he was part of the organizing committee for various events where he showcased his interpersonal and leadership skills.

Shekhar Kumar

B.Sc (Hons), Physics, Swami Shraddhanand College

Shekhar exhibits a responsible attitude and is calm minded. He is able to make intellectual decisions in stressful or difficult situations. He is able to analyse other's strengths and weaknesses which helps him



to lead people and motivate them. He believes in himself and his comrades as well. He believes in strategies and works accordingly. He is adaptive and enthusiastic about his work. He is passionate about sports, sketching and watching animes. He was also in the drama society of his college.

Shivam Sharma

B.Tech, Mechanical Engineering, Shri Ram Murti Smarak College of Engineering and Technology, Bareilly

Work Exp.: 30 Months

Tata Consultancy Services

Shivam is highly adaptable, flexible

professional who embraces teamwork, but also enjoys working independently. In his 2. 5 years of work experience in TCS he has been appreciated and awarded by managers in troubleshooting live environment issues within a stipulated time. He is a nature lover and was an active member of different social groups in his quest to do something for the society. He is a basketball player and loves to play guitar in his leisure time.

Shivam Yadav

B.Tech, Electronics and Communication Engineering, Maharaja Surajmal Institute of Technology, Delhi

Focused, ambitious and energetic person, Shivam is well known for his composed and disciplined nature. He has great communication and interpersonal skills

and is interested in learning about new culture and is passionate about fitness and travelling. He has also worked as a freelancer organising and invigilating events.

Shubham Majhi

B.E, Mechanical Engineering, Sapthagiri College of Engineering, Bangalore

Shubham is ambitious, self-motivated and hard working. He has good interpersonal skills and always ready to learn new skills. An optimistic frame of mind helps him to remain calm and thrive in any environment.



remain calm and thrive in any environment. He has actively participated in sports during school and college. As a mechanical engineering, he is interest in bikes and cars.

Shubham Sharma

B.Tech, Electronics and Communication Engineering, Bharti Vidyapeeth College Of Engineering, Delhi

"All of life is a constant education" is the motto which keeps driving Shubham. He is a curious energetic and optimistic person with innate logical abilities. He is an



ambitious and adaptive person with an ability to gain new skills faster and is always ready to take risks. Being a sports enthusiast, he tries to deliver his best performance in each and every game he plays be it cricket, badminton or football . Proficient in playing guitar, he has given many stage performances in cultural fests of the college.

Sudhanshu Anand

B.Tech, Mechanical Engineering, Pandit Deendayal Petroleum University, Gandhinagar

Work Exp. : 2 Months Raindrops Water Technologies Pvt. Ltd.

With his commitment and hard work,

Sudhanshu was offered to work for his company abroad(Dubai) for WTP and STP. He has written a fictional novel titled as "Am I Still In Love With You", published in 2018, and currently he is working on two more novels. He has done internships in companies like ITC, Munger and NTPC Kahalgaon. He is enthusiastic about social work and has worked as an intern in an NGO based in Kahalgaon where I worked to improve the quality of education for poor children.

Sudhanshu Vaidik

B.Tech, Computer Science & Engineering, Birla Institute of Applied Sciences, Bhimtal

Organized, optimistic and adaptive are the qualities that defines Sudhanshu. He has good imagination that helps him to achieve his goals in marketing field, he wants



to do work in advertising marketing. Organized Many cultural events, secured first position in Badminton Tournament during his graduation & also worked for an NGO. He has entrepreneurial skills, and running a YouTube channel as a hobby.

Sukirti Ranjan

B.Tech, Automotive Design Engineering, University of Petroleum and Energy **Studies**, Dehradun

"Good, better, best. Never let it rest. Till your good is better and your better is best" is Sukriti's motivation mantra of life. He is a dynamic, enthusiast and a fun loving

person. He is passionate about poetry and recitation. During his graduation he was involved in organizing events in technical fest. He has also patriated in events like NKRC and HPVC. He has a research paper published in IJERT journal regarding the weight reduction of a truck chassis. He has led and won prizes in several sport events. For him adaptability has never been a problem. He loves to celebrate each and every second of his life for a truthful cause.

Sushant Godara

B.E, Computer Engineering, Netaji Subhas Institute of Technology, Dwarka, Delhi

Diligence, perseverance and an attitude of never giving up is something that define Sushant. Inherent qualities such as patience, enthusiast and detail-oriented are embedded in his working style. Having

an inclination towards quantitative methods, he scored a 99 percentile in CAT quant. He is also an avid traveller and likes to explore the culturally diverse land that is India.

Tanishq Verma

B.Sc, Mathematics, MGKVP, Varanasi

Tanishq is a BSc graduate having a keen interest in management. Characterized by a calm mind and ability to prioritize. He *is passionate about learning new cultures* and travelling. He was a regular debator and was also the Head boy of his school



which honed his leadership skills and oratory abilities. Owing to his interest in social services he completed the NSS camps and is also a Red Cross member. His social work intererst also lead him to TTF a foundation wherein he taught under privileged kids. . He was instrumental in organizing the event Sports Enclave' where he was the co-convenor of Promotional and Marketing Division. He is an ardent follower of cricket and loves to read novels.

Tatikonda Manoj Sai Kumar

B.Tech, Civil Engineering, Manipal Institute of Technology, Manipal

Work Exp.: 9 Months SES

"Vision without action is a day dream" is Manoj's motto for life. He has been



a consistent academic performer throughout his career. After completing his Graduation, he worked at Specialized Engineering Services, where he worked in teams to inspect the quality aspects of the road. Apart from this he worked in an NGO there by making his share of contribution to the society and learnt leadership and oragnisation skills. During his leisure time he likes to play table tennis and badminton.

Vayalapelli Pavan Kumar

B.Tech, Mechanical Engineering, Andhra University, Visakhapatnam

Work Exp.: 4 Months SAMKRG pistons and rings limited

Pavan's character is a Perfect blend of acdemic excellence, leadership skills and

extracurricular activities. Being a mechanical engineer, his work experience in manufacturing sector has enhanced his leadership and management abilities. Pavan believes that Learning is a never ending process and looks at a situation from different perspectives. He is a dancer, an artist and a cricket player which crafted the unique personality he has today.



Viraj Bhoyar

B.E, Electronics and Power Engineering, Bapurao Deshmukh College of Engineering, Wardha

Work Exp.: 28 Months

Initiatiation and Pro-Activeness made

Viraj to win 'On the Spot Award' during his tenure at TCS. His Pro-Activeness and quick response to every situation made him the most approachable individual amongst his colleagues. Having worked in the domain of Autonomous Cars, he was responsible for Knowledge Transfer to new entrants and Presentation during Client meetings, besides being the SPOC of a team. He has been active part of CSR activities. During his graduation days, he was vice president of the Student association. During his leisure time, he loves playing chess and badminton.





http://www.iimj.ac.in/

Yuvank Faujdar

Bachelor's in Management, Modern Institute of Technology and Research Center

Work Exp.: 6 Months

CityFurnish.com

"Creative soul in an athletic body" this is something that perfectly describes Yuvank. He is dedicated and inspired towards his work. He is an enthusiastic sports person, has won intra college basketball competition, and participated in many others sports event, the teamwork that goes behind a medal is unknown to many but that is core competency to win anything.





Batch Profile MBA 2019-21

TESTIMONIALS

ALUMNI TESTIMONIALS

"My journey with IIM Jammu has been one of a kind. When I look back, I feel that my decision to take a break from my professional life to give a new direction to my career, led to an ever fulfilling experience at IIM Jammu. The institute has helped me realise my strength, explore new avenues and come out victorious from challenging situations. Apart from the continual support and guidance from the esteemed faculty, the learnings from my peers have been instrumental in shaping up my journey of "MBA-morphosis". Today, I am a proud alumni of IIM Jammu, realising my dream role of Product Manager and I give due credit to the rich IIM pedagogy for this."

~ Madhumanti Banerjee (MBA Batch 2017-19)

RECRUITER'S TESTIMONIALS

It was pleasure working with summer interns from IIM Jammu. Conceptual knowledge of both the participants on the projects was good and we found them versatile and having zeal to learn new things. As per my observation both the students were very social, enthusiastic and go getters.

As per their available time schedule they voluntarily participated in various activities in HR Department and successfully completed the given tasks, within timelines.

~Durgesh Sharma, Senior Manager HR, Wockhardt Ltd.

PLACEMENT TEAM

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Dr. Nakul Parameswar Co-Chairperson (Placements) Email : co-chair.placecom@iimj.ac.in Mobile : +91 7503995903

STUDENT PLACEMENT COORDINATORS

Abdul Baji	9409086581	K N V Aditya	7207203444
Aishwary Nigam	7566742664	Kaustav Bhowmik	9596105256
Ajith V Pillai	9605330484	Madni Moin Hasan	7051659469
Anvesh Yadav Ettam	9010409919	Namrata Sharma	7872779203
Archit Abhishek	9873145914	Nischal Upreti	9568888816
Arun K Vinod	8082383644	Sanjay N	9731120104
Ashish Mann	9646337167	Shashikant Nayak	8018099862
Bhavesh Randhir	9765738796	Vaibhav Sharma	8447962225
Garima Chawla	9654642021		

Email : placements@iimj.ac.in



ABOUT JAMMU CITY

Jammu is an important administrative division of J&K. It consists of several districts such as Doda, Jammu, Kathua, Ramban, Rajouri, Reasi, Poonch and Samba. Most of the land in Jammu city is hilly with mountain ranges. Jammu city also includes the very popular Pir Panjal range. This range separates Jammu city from Kashmir valley. Jammu city is also known as Jammu-Tawi.

Jammu city is the second largest city of the state in terms of growing urban agglomerations and in race of booming infrastructure.

HOW TO REACH

Jammu is the largest city in the Jammu Division and the winter capital of the state of J&K, situated on the banks of the Tawi River.

By Railway : Jammu is a very well connected city. Jammu Tawi is the nearest railway station. It is just 15 mins away from IIM Jammu.

By Air : IIM Jammu campus is just 20 mins away (5 Kms) from Jammu city airports. It has daily direct flights from Srinagar, Delhi, Amritsar, Chandigarh, Mumbai and Bengaluru.







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